

PRESS RELEASE

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Greta Cook Joins Normandy Harbor Insurance Company

Ft. Lauderdale—In support of its continued growth throughout the state, Normandy Harbor, an innovative workers' compensation insurance carrier that offers customized plans to select Florida businesses, has hired insurance professional Greta Cook as Senior Underwriter.

With over 20 years of insurance experience that includes a concentration in the specialized PEO industry, Cook brings exceptional expertise to her new position at Normandy Harbor. Previously the Underwriting Team Manager for a national insurance group, she also functioned as a subject matter expert and lead contact person for complex accounts, served as liaison for internal and external departments and clients, and performed classification analyses for a national workers' compensation rating and data collection bureau.

"We are excited to have Greta on our team, as she brings tremendous knowledge that will significantly contribute to our expansion initiatives in the PEO market," says Normandy Harbor's President and CEO Therese A. Stevens. "We have long recognized and responded to the unique workers' compensation insurance needs of PEOs. Greta will play a large role in that commitment to PEOs and to all of our clients as we continue to broaden our offerings as a full-service provider of integrated insurance solutions."

A graduate of Ferris State University in Big Rapids, Mich. with a Bachelor's degree in Marketing, Cook earned her Risk Management certification from the Insurance Institute of America in 2003.

Normandy Harbor currently has \$20 million in workers' compensation premium, \$9.5 million in surplus, and a combined loss ratio of 88 percent, reports Stevens. "Since our founding in 2008, we have consistently expanded our services and sought out seasoned professionals to work with our clients," Stevens said. "The addition of these professionals to our seasoned team is further fulfillment of our commitment to provide exceptional workers' compensation coverage to select Florida employers."

ABOUT NORMANDY HARBOR INSURANCE COMPANY

Normandy Harbor Insurance Company (www.normandyins.com) is committed to being recognized as the premier provider of innovative, cost effective workers' compensation solutions for Florida small and mid-size business owners. Founded in 2008, Normandy Harbor has grown to be one of the preferred Florida workers' compensation insurance

providers for select general lines of business. The company is headquartered in Ft. Lauderdale.