

PRESS RELEASE

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Normandy Insurance Company Hires Frank Primato as Senior Field Underwriter

Deerfield Beach, FL— As Normandy Insurance continues to grow and expand staff and services, Frank Primato has been hired as Senior Field Underwriter. In his new position, Primato will develop and service the agency distribution network in Central Florida.

With over 14 years of experience, with an emphasis on workers' compensation, Primato brings exceptional skills and experience to Normandy. Previously the marketing representative in Central and Northern Florida for a Florida insurance company, Primato also has years of experience with Tower Group Company and AequiCap Program Administrators in business development and underwriting roles.

"We are very excited to have Frank join our Field Underwriting team," says Normandy's Senior Vice President Jayson Buechler. "Frank already has a great reputation with many of our partner agents, in addition to having relationships with new agencies that he will be able to develop to contribute to our growth goals for 2016."

Primato earned his bachelor's degree from Hofstra University in Hempstead, New York.

Normandy currently has \$22 million in workers' compensation premium, \$10 million in surplus, and a combined loss ratio of 89 percent, reports Buechler. "Since our founding in 2008, we have consistently expanded our services and sought out seasoned professionals to work with our clients," Buechler said. "The addition of Frank to our seasoned team is further fulfillment of our commitment to provide exceptional workers' compensation coverage to select Florida employers."

ABOUT NORMANDY INSURANCE COMPANY Normandy Insurance Company (www.normandyins.com) is committed to being recognized as the premier provider of innovative, cost effective workers' compensation solutions for Florida small and mid-size business owners. Founded in 2008, Normandy has grown to be one of the preferred Florida workers' compensation insurance providers for select general lines of business. The company is headquartered in Deerfield Beach, Florida.